QUALIFACTS™
rcms+

Co-Sourced Revenue Cycle Solutions

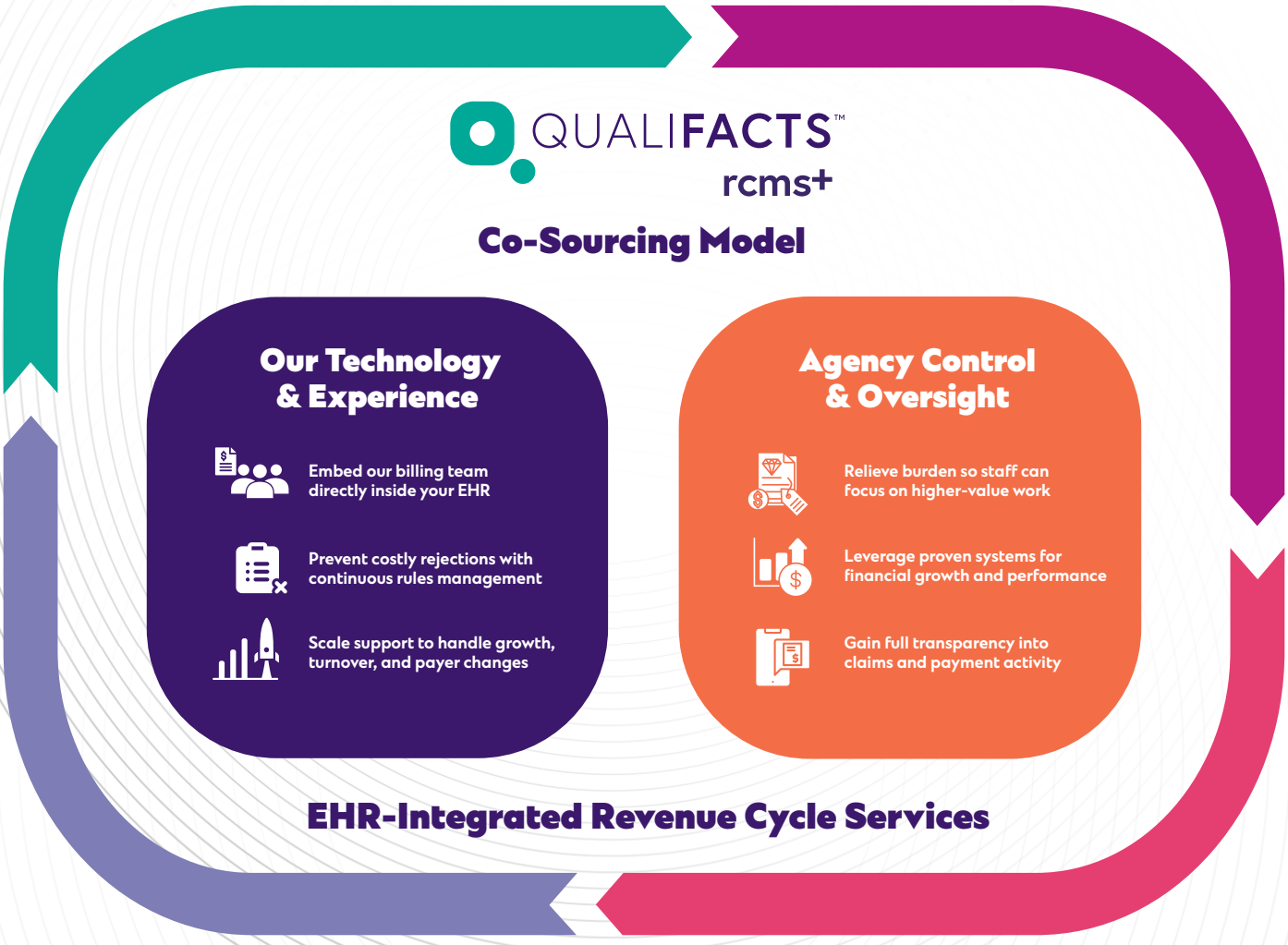
Qualifacts RCMS+ is our co-sourced revenue cycle service, a partnership that works as an extension of your existing team.

We integrate our purpose-built behavioral health technology and RCM expertise directly into your agency's workflows. The impact is immediate: we help stop denials before they happen, give you complete visibility into your billing processes, and free your staff to focus on high-value clinical functions and top-level client care.

The Co-Sourcing Advantage

Our co-sourcing model is designed to augment your team and empower your agency.

- **Works as an Extension of Your Team:** We integrate with your staff, not replace them.
- **Purpose-Built for Behavioral Health:** Leverage our 25+ years of expertise in complex behavioral health billing.
- **Proactive Denial Prevention:** We identify and fix issues before they become revenue problems.
- **Full Credentialing System:** Comprehensive credentialing services included to keep provider enrollment as seamless as possible and prevent payment delays.
- **Complete EHR Visibility:** Maintain full transparency and control with all RCM activity visible directly within your EHR.



How The Partnership Works

Our co-sourcing model creates a clear and efficient division of tasks. We handle the complex, time-consuming back-end billing, to free up your team's time for high-value work and client-facing functions.

What Qualifacts Takes Care Of

- **Eligibility:** Batch and real-time eligibility checks.
- **Claims Processing:** Batch submissions, payment posting, rejections, denials, and A/R follow-up.
- **Denial Management**: File corrected claims and send appeals.
- **Maintenance:** Configuration updates and maintenance, including rate changes.
- **Compliance:** Compliance editing for accuracy.
- **Financials:** Month-end close (integrated hard/soft close process), payment posting, reconciliation, and client statements.
- **Strategy:** Recommend final write-offs once collections are exhausted and provide long-term strategic revenue cycle recommendations.
- **Technology:** Includes complementary clearinghouse services through Inovalon.

What Your Team Provides

- Updated clinical records.
- Updated client data.
- Final write-off decisions.
- First-party collections.
- Clinical coding oversight.

Qualifacts RCMS+ Empowers Your Practice

Qualifacts RCMS+	Agency Value Unlock
Partner through a co-sourced model with dedicated support.	Achieve predictable cash flow with fewer surprises
Automate claims and optimize digital workflows	Increase first-pass acceptance and faster payments
Manage payer and billing rule changes proactively	Reduce denials and lower audit risk
Scale staffing elastically to meet demand	Maintain continuity through turnover and seasonal spikes
Built exclusively for Qualifacts EHR customers	Gain full visibility without losing control
Tap into 25+ years of behavioral health billing expertise	Make strategic decisions backed by BH-specific best practices

The Value of Co-Sourcing

- **Maximize Reimbursement:** Improve cash flow with more clean claims and faster, expert follow-up on rejections and appeals.
- **Empower Your Staff:** Retain your skilled billing team by giving them expert support, reducing bandwidth struggles and ensuring stability, so staff turnover no longer interrupts your cash flow.
- **Master Compliance:** Navigate complex billing rules (e.g., CCBHC, VBC models) with our 25+ years of behavioral health expertise.

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Qualifacts is the leading provider of end-to-end electronic health record (EHR) software and data solutions for behavioral health and human services organizations. Our award-winning AI-powered EHRs—Credible, CareLogic, and InSync—help agencies elevate the client experience, improve care delivery, and achieve operational excellence.